

# VETERAN IMPLEMENTER PROGRAM

An Invitation from Retained Intelligence

*You bring the domain. We bring the system. Together we preserve what organizations cannot afford to lose.*

## THIS IS NOT A RESELLER AGREEMENT

It is not a licensing deal. It is not a franchise.

It is an invitation into a deployment network built around a single standard: institutional intelligence preserved and deployed with rigor, depth, and integrity.

The Veteran Implementer Program is the official deployment network of Retained Intelligence. Veteran Implementers are the human delivery layer of the Aegis Guardian system — domain experts, operations leaders, and industry veterans who bring sovereign knowledge architecture to the organizations that need it most.

The technology belongs to Retained Intelligence. The methodology belongs to the program. The client relationship belongs to you.

## YOU HAVE SPENT A CAREER EARNING WHAT CAN'T BE TAUGHT.

You are not a generalist. You are not a coach. You are a domain expert with field credibility and the kind of authority that comes from having actually done the work.

You have watched institutional knowledge walk out the door with every retirement, every transition, every restructure. You know the cost of that loss better than anyone in the room — because you were in the room.

You are ready to deploy something that solves a problem you have seen your entire career. And to build a practice around it.

You may be ready if you have:

- 15+ years of domain expertise in a specific industry vertical
- Credibility with operations leaders, executives, or business owners in your field
- Functional fluency with AI tools and their application in business contexts
- The drive to build an independent practice around a problem worth solving

## WHAT YOU DO. WHAT WE DO. WHAT GETS BUILT.

As a Veteran Implementer, you deliver the human side of every Aegis Guardian deployment:

- Structured knowledge capture sessions with veteran contributors
- Client relationship management and deployment oversight
- Facilitation of the RI sovereign knowledge methodology
- Ongoing institutional intelligence maintenance as defined by the engagement tier

Retained Intelligence handles everything technical:

- AWS deployment and hosting of each client's Aegis Guardian instance
- Platform maintenance, updates, and security
- Aegis methodology and IP development
- Veteran Implementer training, onboarding, and ongoing support

You focus entirely on your client. We handle everything behind the curtain.

# A PRACTICE WORTH BUILDING

## Onboarding Fee *(one-time, per client)*

Tier	Total Fee	Your Share
Essentials	\$10,000	\$5,500
Professional	\$25,000	\$12,500
Enterprise	\$50,000+	\$22,500+

## Monthly Recurring Revenue

Tier	Monthly Fee	Your Share
Essentials	\$7,500/mo	\$4,125/mo
Professional	\$15,000/mo	\$7,500/mo
Enterprise	\$35,000+/mo	\$15,750+/mo

RI covers all hosting and infrastructure costs from its share. You carry no overhead.

**Three active Professional-tier clients = \$22,500/month to you.** That is a practice. Built around your domain authority.

## YOU CANNOT DEPLOY WHAT YOU HAVEN'T UNDERSTOOD.

Onboarding is a hands-on experience delivered directly by the Retained Intelligence team.

**Phase 1 — Methodology Immersion:** Full review of the Sovereign Knowledge methodology, Aegis Guardian architecture, and the structured knowledge capture framework.

**Phase 2 — Platform Certification:** Hands-on platform training. Supervised deployment of a practice engagement. Every Veteran Implementer understands the system they are deploying before their first client goes live.

**Phase 3 — Deployment Review:** Review of initial client engagement. Methodology alignment check. Formal welcome into the Veteran Implementer network.

### What Network Membership Includes:

- Your own Aegis Guardian deployment
- Listing in the official RI Veteran Implementer directory
- Access to the private Veteran Implementer community
- Co-marketing opportunities with Retained Intelligence
- Priority access to new platform features and methodology updates
- Invitation to the annual Veteran Implementer Summit
- Eligibility for the annual Veteran Implementer Awards: Implementer of the Year, Client Impact, and Growth Award

## THERE IS ONE IMPLEMENTER #001.

The domain experts who join this program in its inaugural year are not early adopters. They are co-architects of a category. Sovereign Knowledge is an emerging discipline. The implementers who establish their expertise now — who learn the methodology at its source, while the market is still being educated — will hold a position that cannot be replicated by anyone who comes later.

Founding network recognition is permanent. It does not expire regardless of future program status.

---

**Ready to explore whether this is the right fit? The Veteran Implementer Program is selective by design. Applications are reviewed individually.**

The conversation starts here: [rob@retainedintelligence.net](mailto:rob@retainedintelligence.net)